

## Sold Summary

	Apr 2013	Apr 2012	% Change
Sold Dollar Volume	\$7,013,900	\$4,996,000	40.39%
Avg Sold Price	\$701,390	\$454,182	54.43%
Median Sold Price	\$342,450	\$405,000	-15.44%
Units Sold	10	11	-9.09%
Avg Days on Market	128	127	0.79%
Avg List Price for Solds	\$748,640	\$488,791	53.16%
Avg SP to OLP Ratio	91.4%	87.0%	5.04%
Ratio of Avg SP to Avg OLP	107.4%	89.4%	20.10%
Attached Avg Sold Price	\$134,000	\$101,500	32.02%
Detached Avg Sold Price	\$944,557	\$655,714	44.05%
Attached Units Sold	3	4	-25.00%
Detached Units Sold	7	7	0.00%

### Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

## Inventory

	Apr 2013	Apr 2012	% Change
Active Listings	49	74	-33.78%
New Listings	32	31	3.23%
New Under Contracts	15	11	36.36%
New Contingents	7	6	16.67%
New Pendings	22	17	29.41%
All Pendings	41	35	17.14%

## Financing (Sold)

Assumption	0
Cash	2
Conventional	6
FHA	1
Other	1
Owner	0
VA	0

## Days on Market (Sold)

0	0
1 to 10	1
11 to 20	2
21 to 30	2
31 to 60	0
61 to 90	0
91 to 120	0
121 to 180	3
181 to 360	1
361 to 720	1
721+	0

## Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	2	0	0
\$50K to \$99,999	0	0	0	0	0	0	1	0	0	1
\$100K to \$149,999	0	0	0	0	0	0	1	0	0	5
\$150K to \$199,999	0	0	0	1	0	0	0	0	0	2
\$200K to \$299,999	0	0	1	0	0	0	0	1	3	2
\$300K to \$399,999	0	0	0	0	2	0	0	2	1	0
\$400K to \$499,999	0	0	0	0	1	0	0	7	1	0
\$500K to \$599,999	0	0	0	0	0	0	0	5	0	0
\$600K to \$799,999	0	0	0	0	2	0	0	8	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	2	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	7	0	0
\$2.5M to \$4,999,999	0	0	0	0	1	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>	<b>6</b>	<b>0</b>	<b>2</b>	<b>34</b>	<b>5</b>	<b>10</b>
Avg Sold Price	\$0	\$0	\$220,000	\$197,000	\$1,065,317	\$0	\$102,500			
Prev Year - Avg Sold Price	\$0	\$0	\$500,000	\$178,000	\$681,667	\$0	\$76,000			
Avg Sold % Change	0.00%	0.00%	-56.00%	10.67%	56.28%	0.00%	34.87%			
Prev Year - # of Solds	0	0	1	1	6	0	3			

## Active Detail